



COMPANY BRIEFING : 3Q08

*Sam Ong
Group Deputy CEO
Group CFO*

*Singapore
4 November 2008*



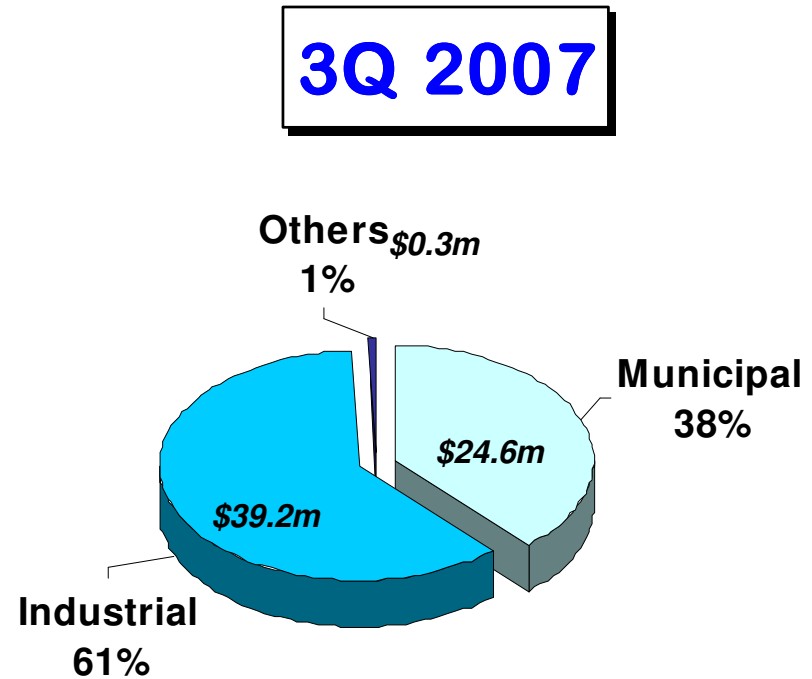
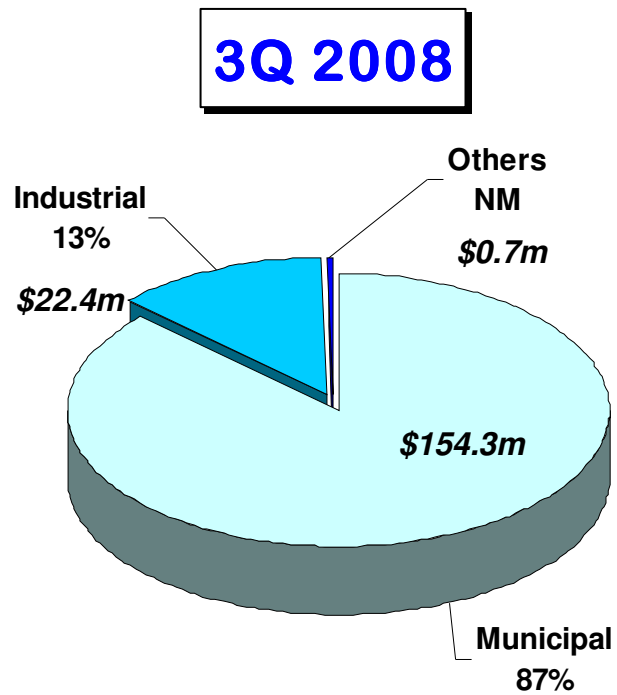
Revenue & Profit Review

Hyflux posts 3Q2008 record quarterly revenue of S\$177mil with a profit after tax of S\$18.5mil.

S\$ mil	3Q08	3Q07 *	+ / - %	YTD 3Q08	YTD 3Q07 *	+ / - %
Revenue	177	64	177%	375	127	196%
PBT	23	8	192%	56	17	237%
PATMI	17	7	159%	46	13	242%
EPS - cents	3.3	1.28	158%	8.7	2.56	240%

* Restated due to adoption of INT FRS 112.

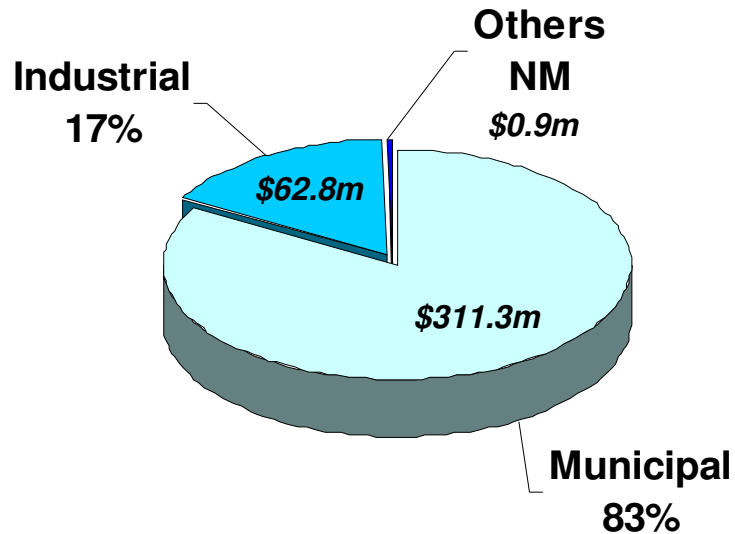
Revenue by Sector



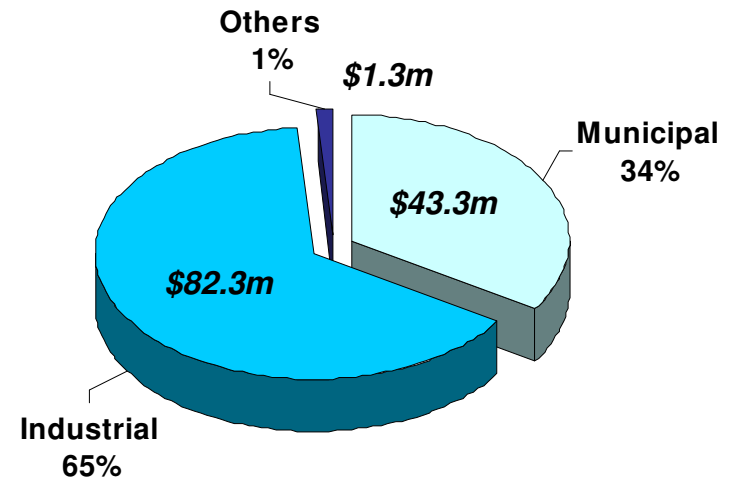
Municipal sales increased significantly from S\$25 million to S\$154 million.

Revenue by Sector

YTD 3Q 2008

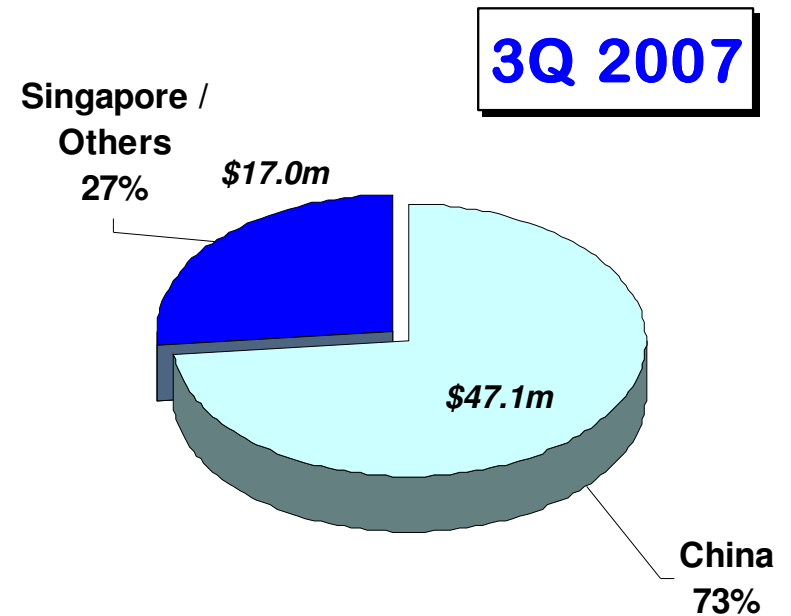
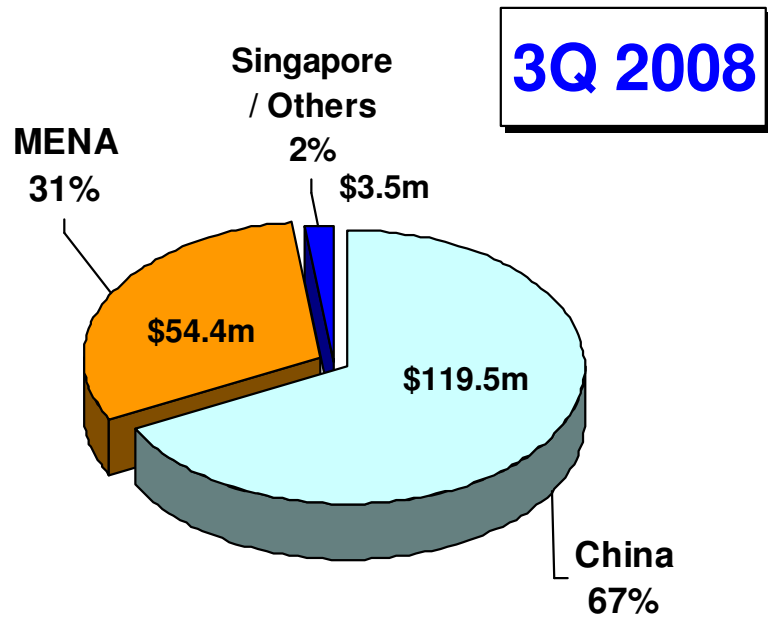


YTD 3Q 2007



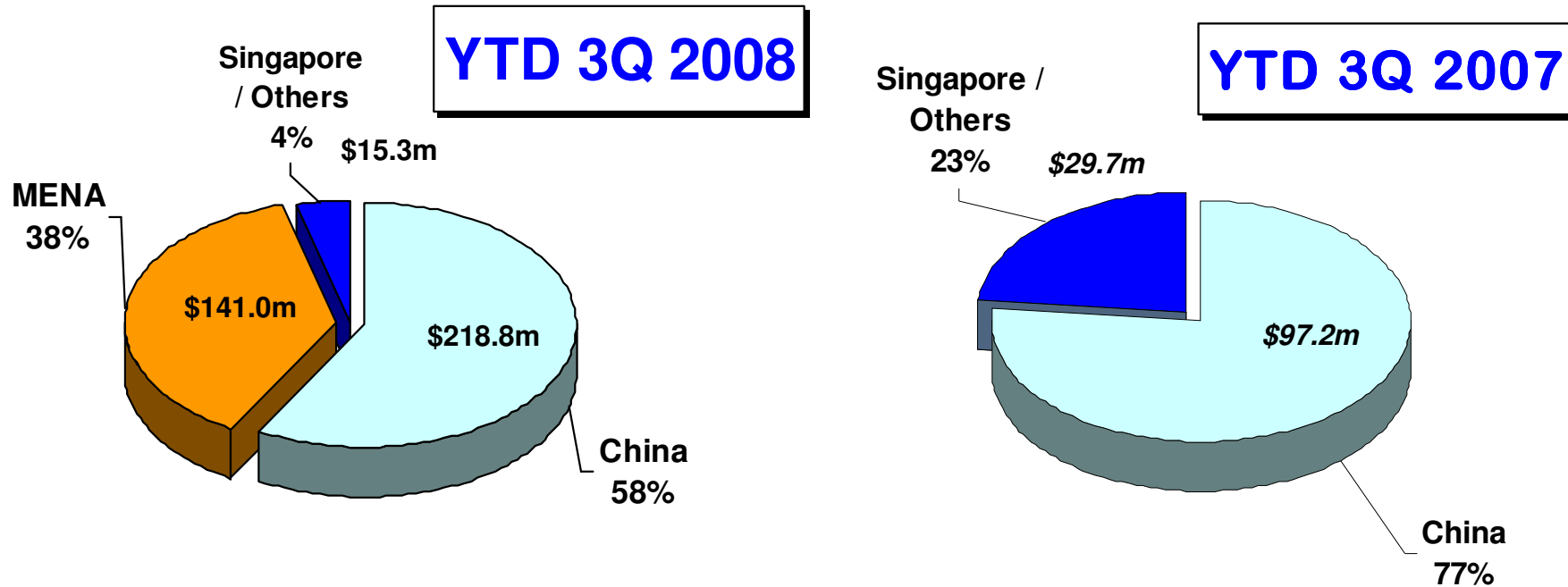
Municipal sales increased significantly from \$43 million to \$311 million for YTD 3Q 2008.

Revenue by Country



Sales in MENA accounted for 31% of total revenue, while China contributed 67% of total revenue for 3Q 2008.

Revenue by Country



YTD 3Q 2008 sales in MENA accounted for 38% of total revenue, while China contributed 58% of total revenue. There was a significant increase in China sales from \$97 million to \$219 million & MENA revenue was \$141 million for YTD 3Q 2008.

Cost & Expenses

S\$ mil	3Q08	3Q07 *	+ / - %	YTD 3Q08	YTD 3Q07 *	+ / - %
Raw Materials	129	42	205%	253	80	218%
Personnel	14	8	75%	39	21	84%
Depreciation	3	2	31%	7	5	19%
Other Operating	7	3	176%	16	9	78%
Net Finance	1	1	0%	4	3	31%
Total Operating and Finance Exp	154	56	174%	319	118	169%

* Restated due to adoption of INT FRS 112.

Balance Sheet

S\$ mil	30-Sep-08	31-Dec-07	+ / - %
Equity	294	247	19%
LT Assets	447	224	100%
Current Liabilities	286	120	138%
Net Current Assets	91	219	(58%)
Debt / Equity Ratio X	0.55	0.32	

Cash Flow

S\$ mil	3Q08	3Q07 *	+ / - %	YTD 3Q08	YTD 3Q07 *	+ / - %
CF Operations	11	(5)	--	17	(50)	--
CF Investing	(27)	(43)	37%	(81)	(48)	69%
CF Financing	13	68	(81%)	34	110	(69%)
Net Cash Changes	(3)	20	--	(30)	12	--
Cash & Equivalents	94	68	38%			

- **Operating activities** – mainly due to increase in operating profit for the financial period
- **Investing activities** – mainly due to capital expenditure to support the Group's expansion
- **Financing activities** – mainly due to net proceeds from borrowings for funding of investments

* Restated due to adoption of INT FRS 112.

Financial Ratios

	3Q08	YTD 3Q08	FY07
Gross Margin	27%	32%	47%
Net Margin	10%	13%	17%
Receivable Turnover	2.0	6.8	5.1
DSO Days	46	40	72